



H1 2026 Results

Business as usual, in unusual times

AuM & Inflows

**€212.2 bn AuM+AuA
+3% vs. June 25**

**+ €0.7bn Net Inflows*
vs. + €0.5bn in Q2 25**

**+4.83% fund WAP YTD
(was -1.46% at end March)**

- Total Assets up €5.6 bn YoY despite March 2026 termination of Etica SGR mandate (- €5.7bn)**
- Sharp positive swing in mutual funds' WAP and return of performance fees in May and June

Q2 2026

**€ 146.2 mn Total revenues
+28% vs. Q2 25**

€106.0 mn EBITDA Adj.*
+41% vs. Q2 25**

**€97.3 mn Net Profit
+19% vs. Q2 25**

- Commission income in line with Q1
- Very satisfactory income from performance fees in the quarter (€34.9mn)

H1 2026

**€ 286.8 mn Total revenues
+16% vs. H1 25**

€ 207.1 mn EBITDA Adj.*
+22% vs. H1 25**

**€ 158.8 mn Net Profit
+3% vs. H1 25**

- Excellent quarterly results bring YTD cost/income ratio down to 27.8%, 3 pp lower than one year ago
- YTD net income higher than one year ago, despite large one-off revenue in Q1 2025

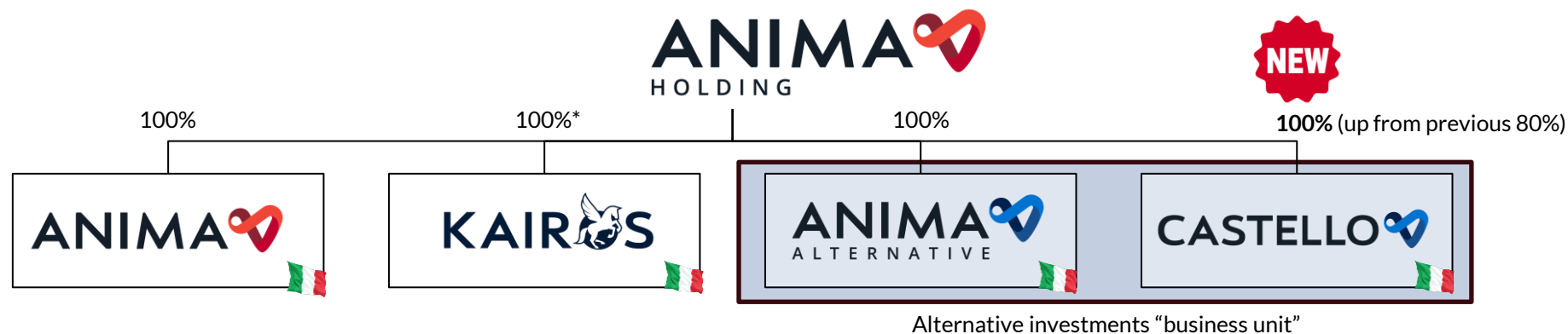
* Excluding Class I insurance mandates

** Contribution of Etica SGR's mandate to commission income was less than €2mn per quarter

*** Total revenues less total operating expenses. Does not embed non-recurring costs

ANIMA Asset Management Companies

Assets at 30.06.2026



An Italian asset management powerhouse with ~100 retail distribution agreements plus numerous institutional mandates

One of Italy's most renowned AM brands, focusing on high-end retail and institutional clients. Select team of private bankers offering tailored support to HNWI

Real-estate and other illiquid or non-traditional asset classes, aimed almost exclusively at institutional business and HNW individuals.
A segment with high growth potential, launched in 2020 and enlarged with the acquisition of Castello SGR (2023)

AuM
€194.7 bn

€11.0 bn
(AuM €9.6 bn + AuA €1.5 bn)

AuM
€6.5 bn

Total AuM+AuA
€ 212.2 bn

+ Additional €1.0 bn
in assets under advisory

(Third-party assets managed according to recommendations from an Anima Group AM company)

* Based on voting rights

Split of Total Assets at 30.06.2026

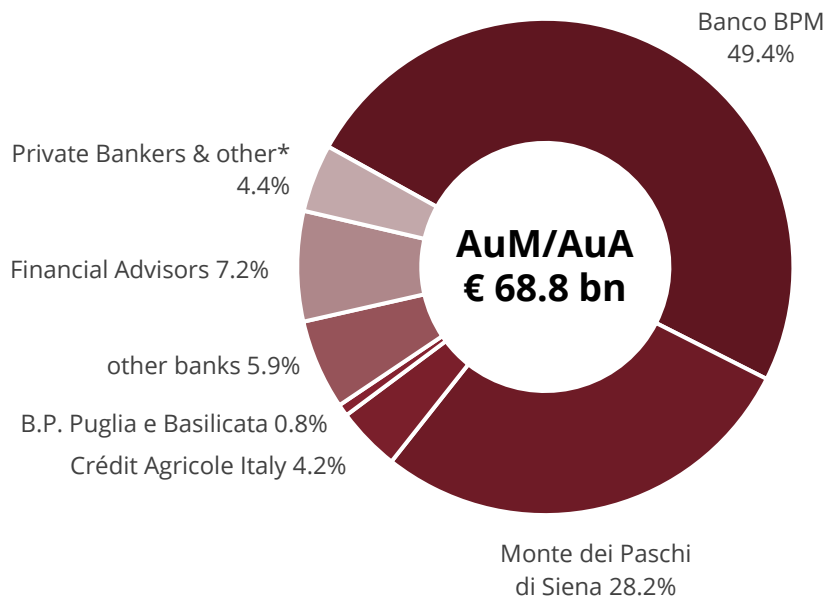
Retail (32% of total)



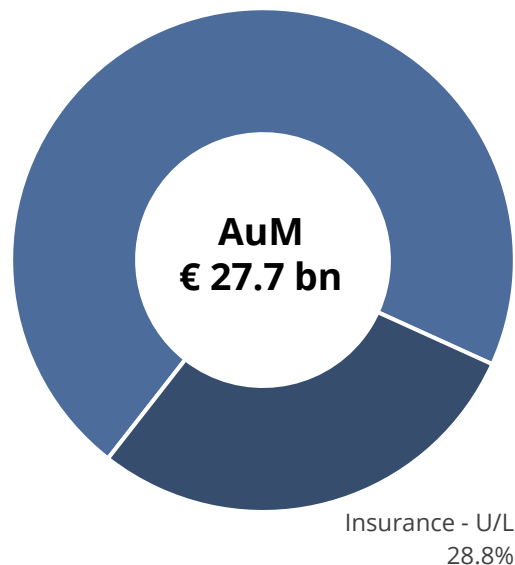
B2B2C (13% of total)



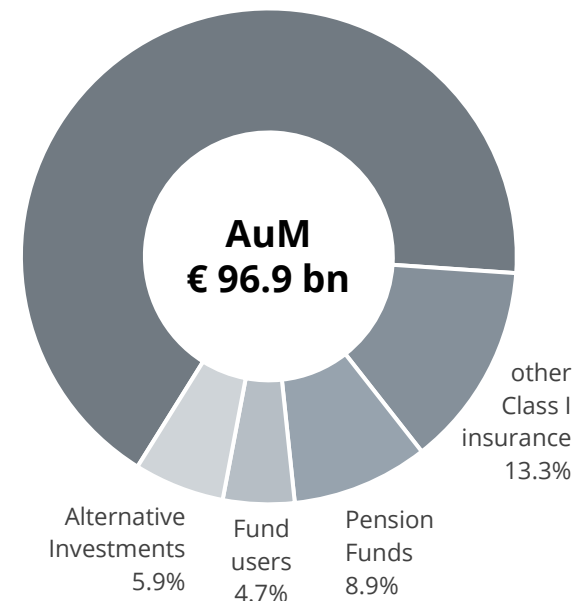
Institutional (46% of total)



Poste funds and U/L 71.2%



Poste Class I Insurance 67.2%



Duplications (9% of total)

All Anima products underlying other products, both retail and institutional.
See slide 7 for more information

€18.8 bn



**Total AuM+AuA
€ 212.2 bn**

**+ Additional €1.0 bn
in assets under advisory**

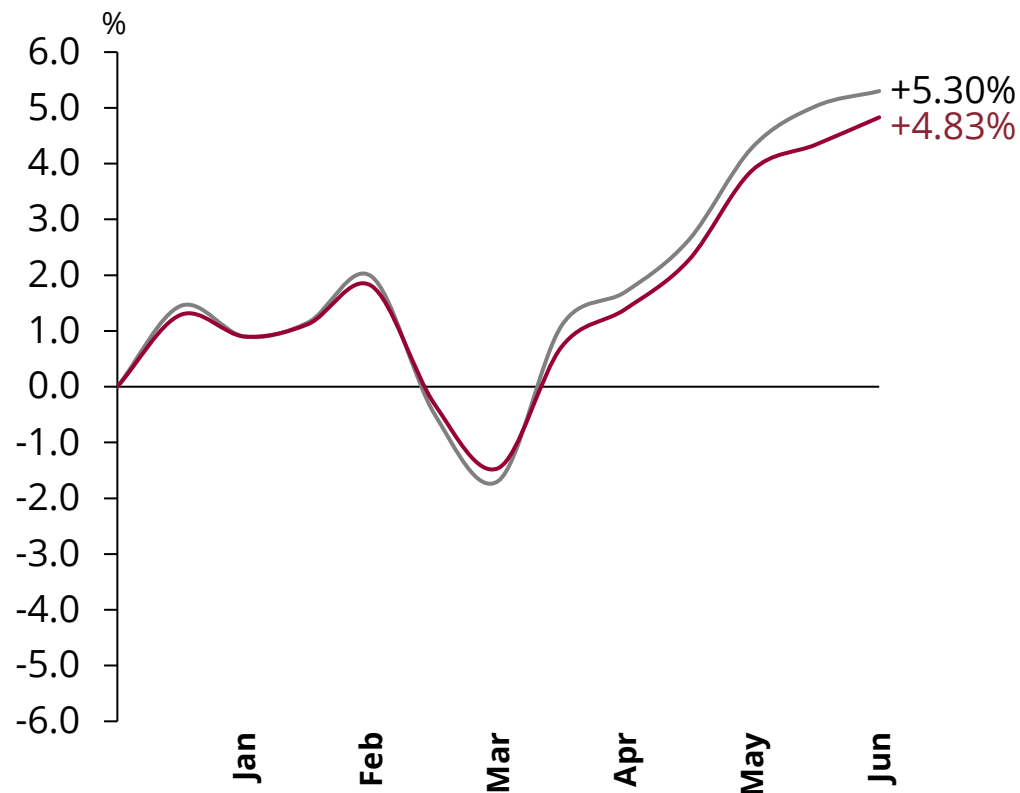
(Third-party assets managed according to recommendations from an Anima Group AM company)

* the Private Bankers (Kairos) segment includes Assets under Administration

Mutual funds' investment performance

2026 Weighted Average Performance

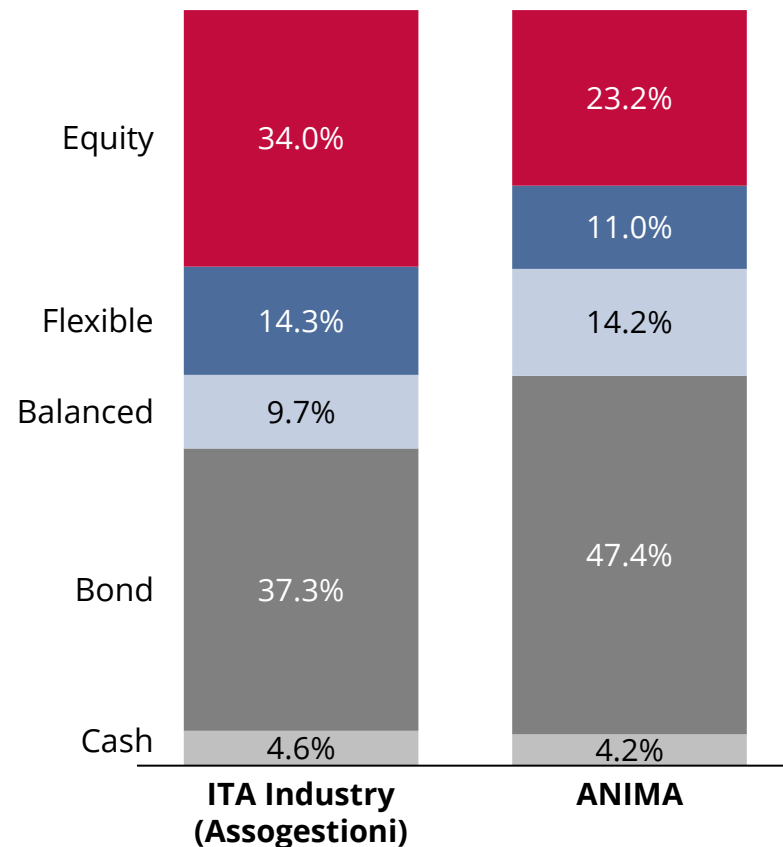
■ ANIMA ■ Italian industry



Italian Industry represented by FIDMGEND index (source: Bloomberg)

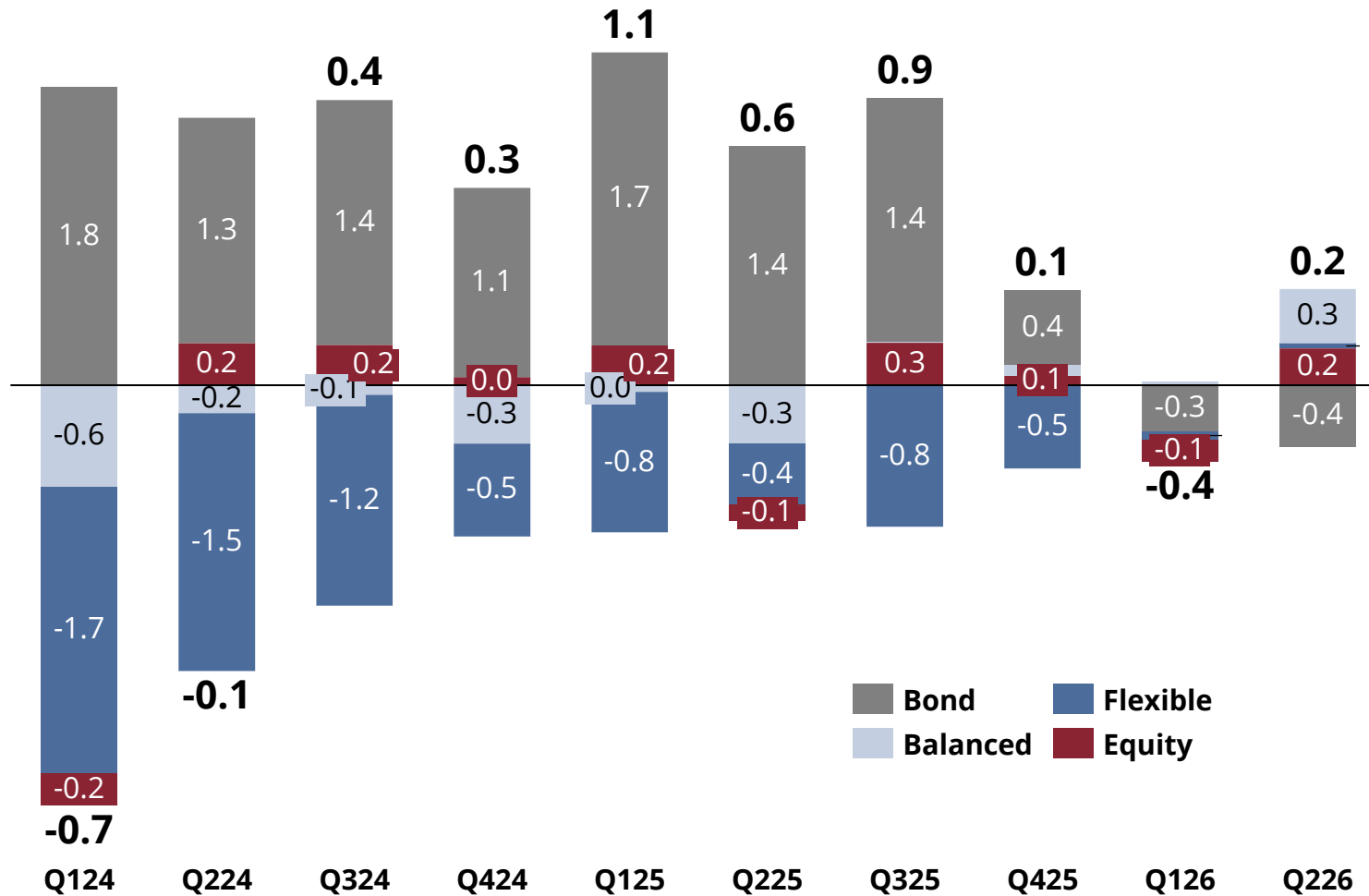
Funds' breakdown by category

as of 30.06.2026



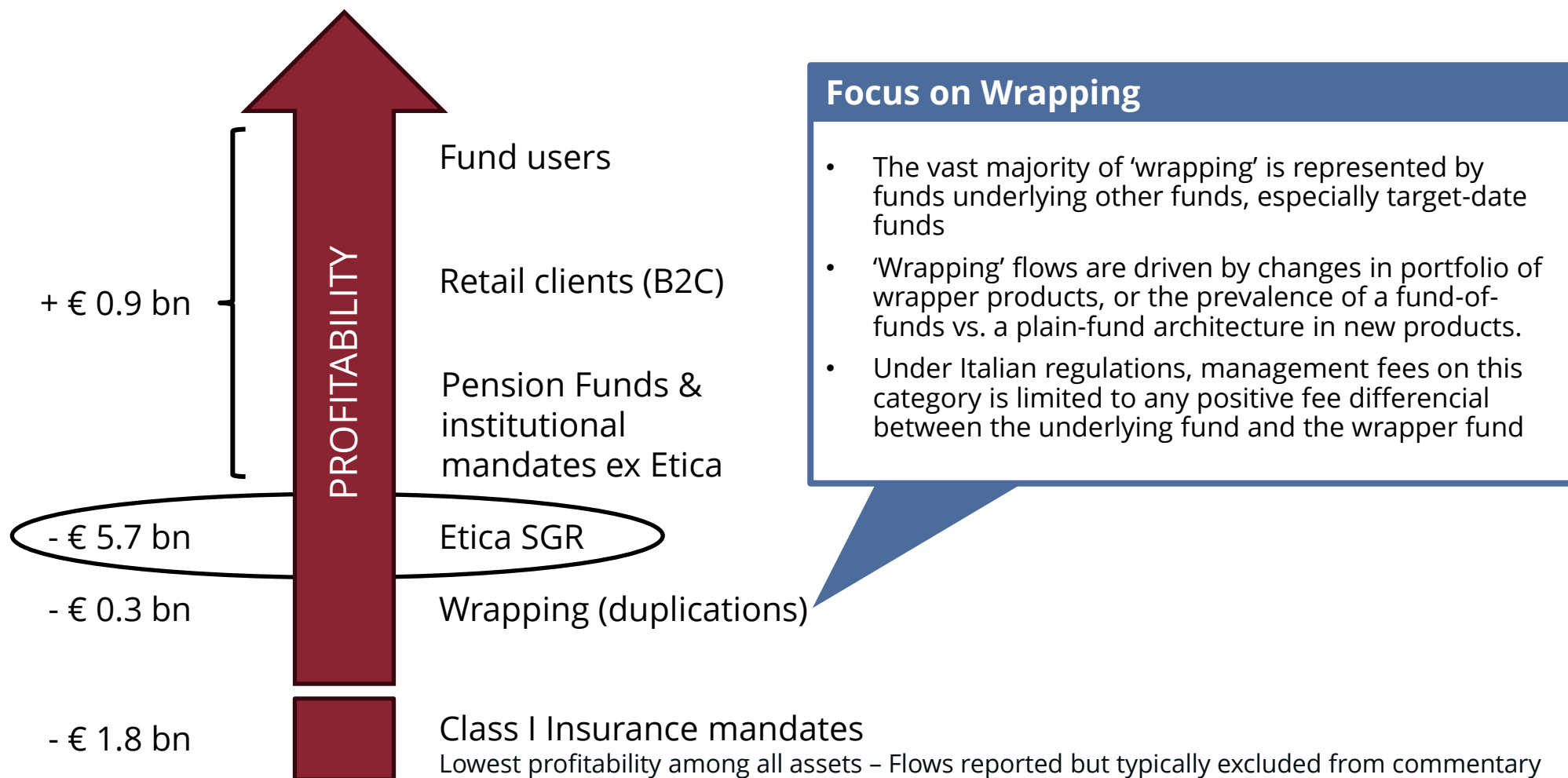
Mutual Funds - Net flows breakdown by quarter

€ bn



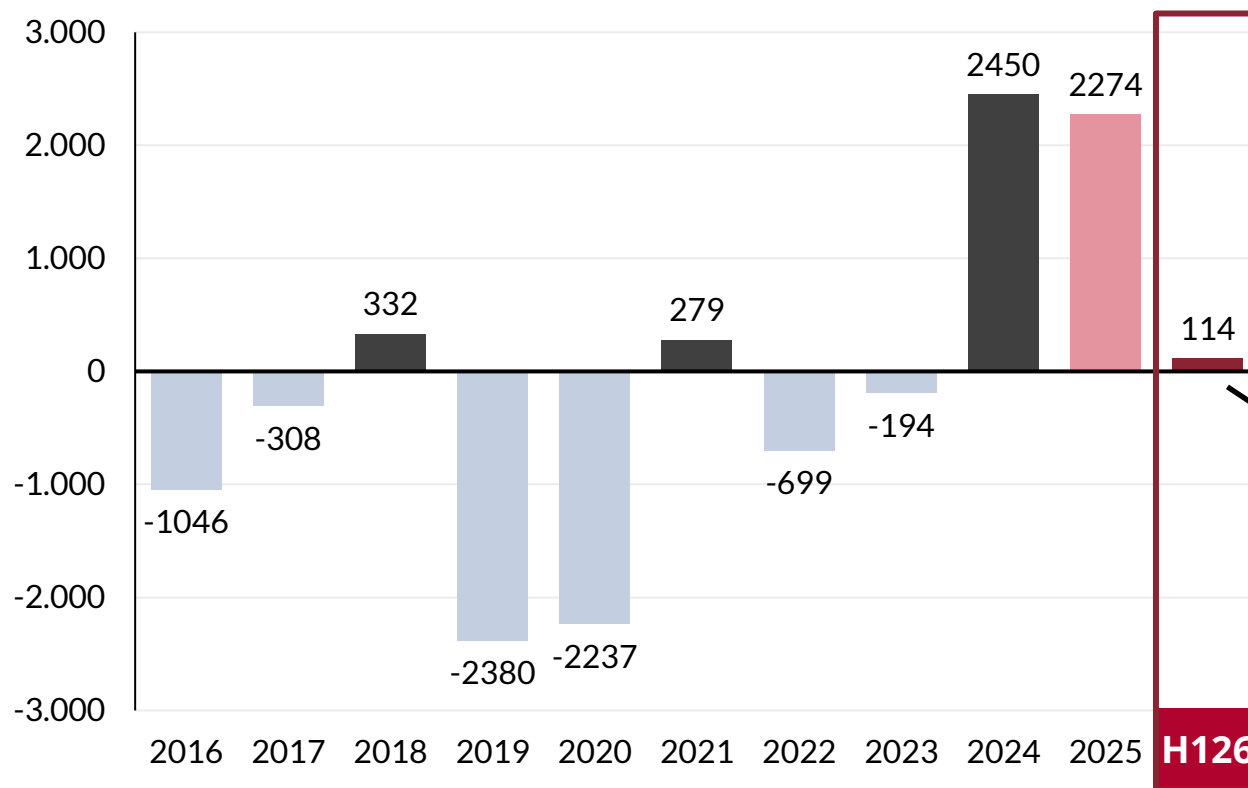
- Investor sentiment improved during Q2
- Maturity and profit-taking on bond target-date funds
- Significant inflows in two target-date funds placed in Q2: a step-in equity fund and a balanced Anima-Kairos co-branded fund

Not included: money-market, PIR, AIFs



B2C Retail Net Inflows into Anima Group products

data in €mn



- Modest retail net inflows in H1
- Remarkable reversal in June (and July) following continued good market performance

o/w +78
in June

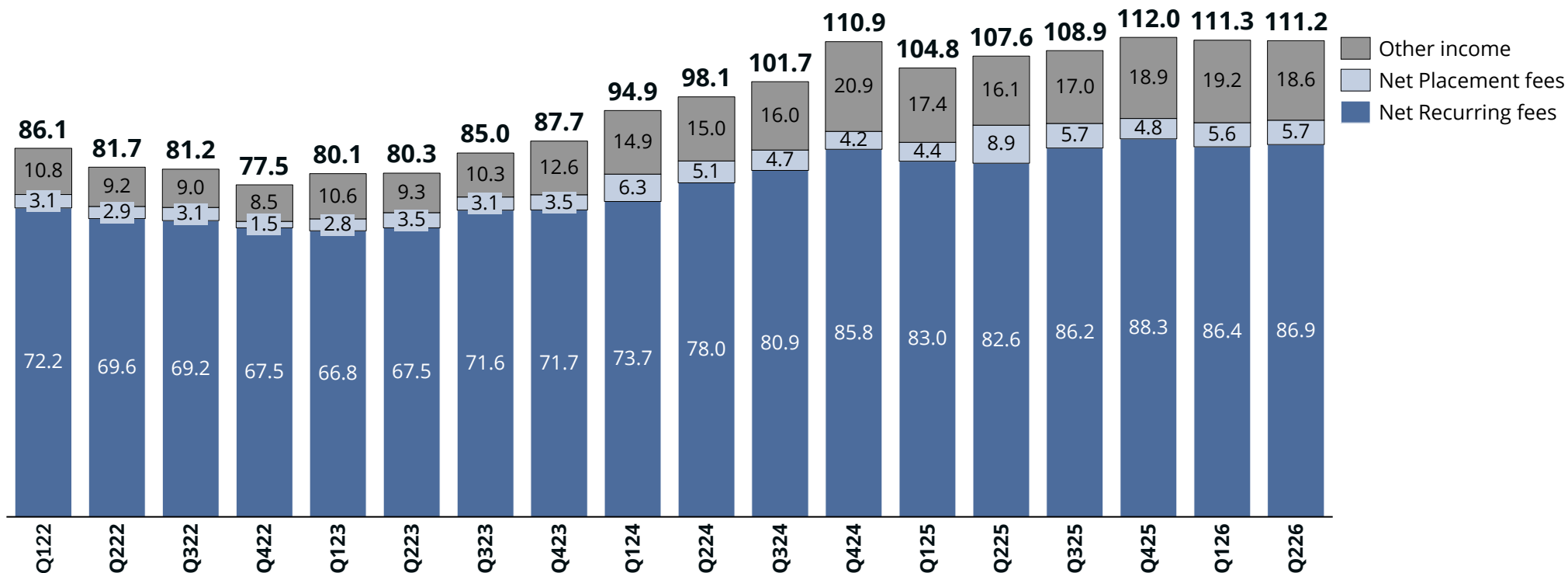
€ mn	H1 26	H1 25	YoY Change	Notes
Net revenues ex p.fees	222.5	212.4	+5%	Margin on avg assets: 17.8bps in Q2
Performance fees	64.2	35.6	+80%	
Total revenues	286.8	248.1	+16%	
Personnel costs	(54.1)	(50.2)	+8%	
<i>o/w variable</i>	<i>(18.5)</i>	<i>(14.3)</i>	<i>+29%</i>	
Other expenses	(25.6)	(28.6)	-11%	Cost optimization and some seasonality in marketing costs
Total expenses	(79.6)	(78.8)	+1%	Cost/income 27.8% (35.8% ex p.fees)
EBITDA adjusted*	207.1	169.3	+22%	
Non-recurring costs	(4.4)	(10.0)	-56%	
Other income/(cost)	1.2	33.7	n.s.	H126 incorporates € 4.0 mn revenue from purchase of tax credits and € -3.1mn impact from acquisition of Castello's 20% stake
D&A	(22.1)	(22.4)	-1%	
EBIT	181.9	170.6	+7%	
Net financial income	0.1	0.6	-87%	
Dividends	43.2	43.2	+0%	
PBT	225.2	214.5	+5%	
Income tax	(66.4)	(60.6)	+10%	28.7% tax rate in Q2 bringing YTD tax rate to 29.5%
Net income	158.8	153.9	+3%	
Adjusted net income	178.4	154.2	+16%	Adjusted for non-recurring and/or non-monetary items

*Total revenues less total operating expenses. Does not embed non-recurring costs.

Total Revenues ex performance fees by quarter

€ mn

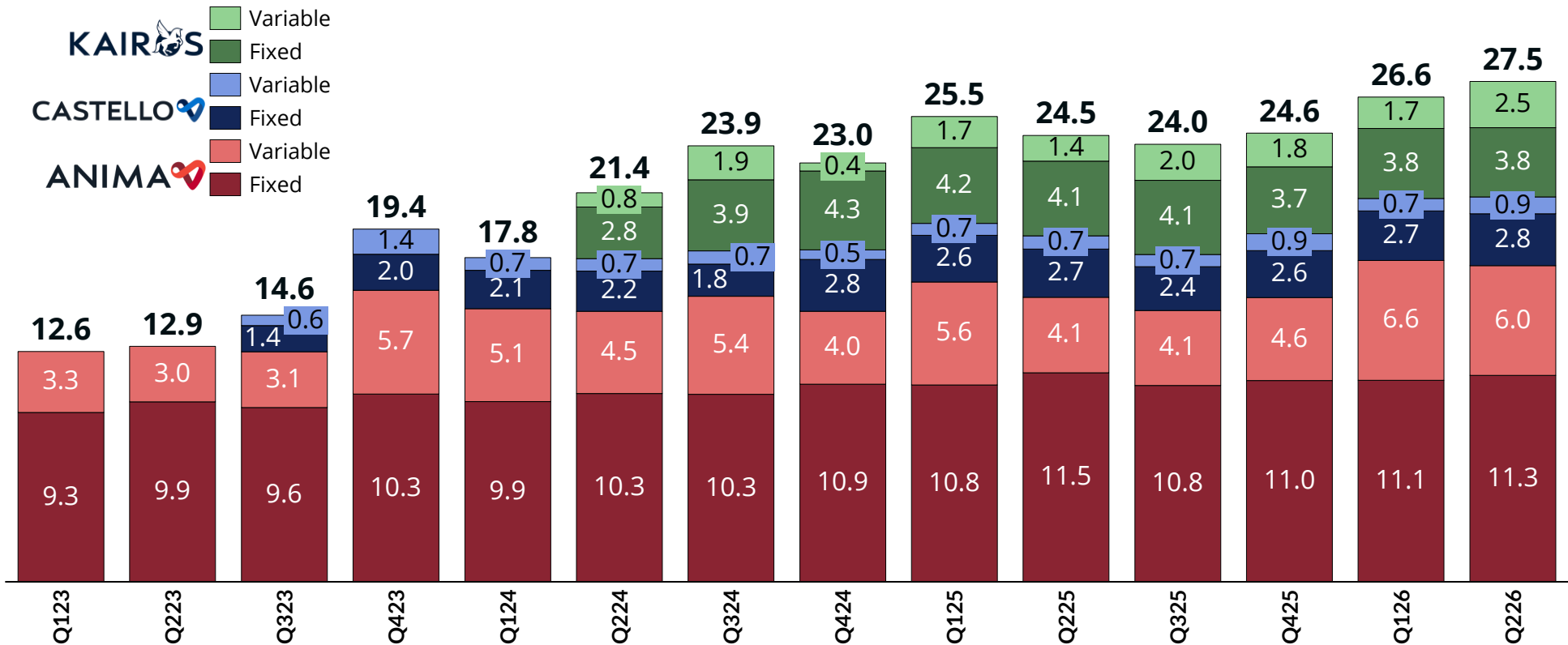
- Average assets stable QoQ despite Q2 no longer including the Etica mandates
- Net placement fees (related to target-date funds) show a long-term upward trend; can be unevenly distributed due to product launch dates



Personnel Expenses

€ mn

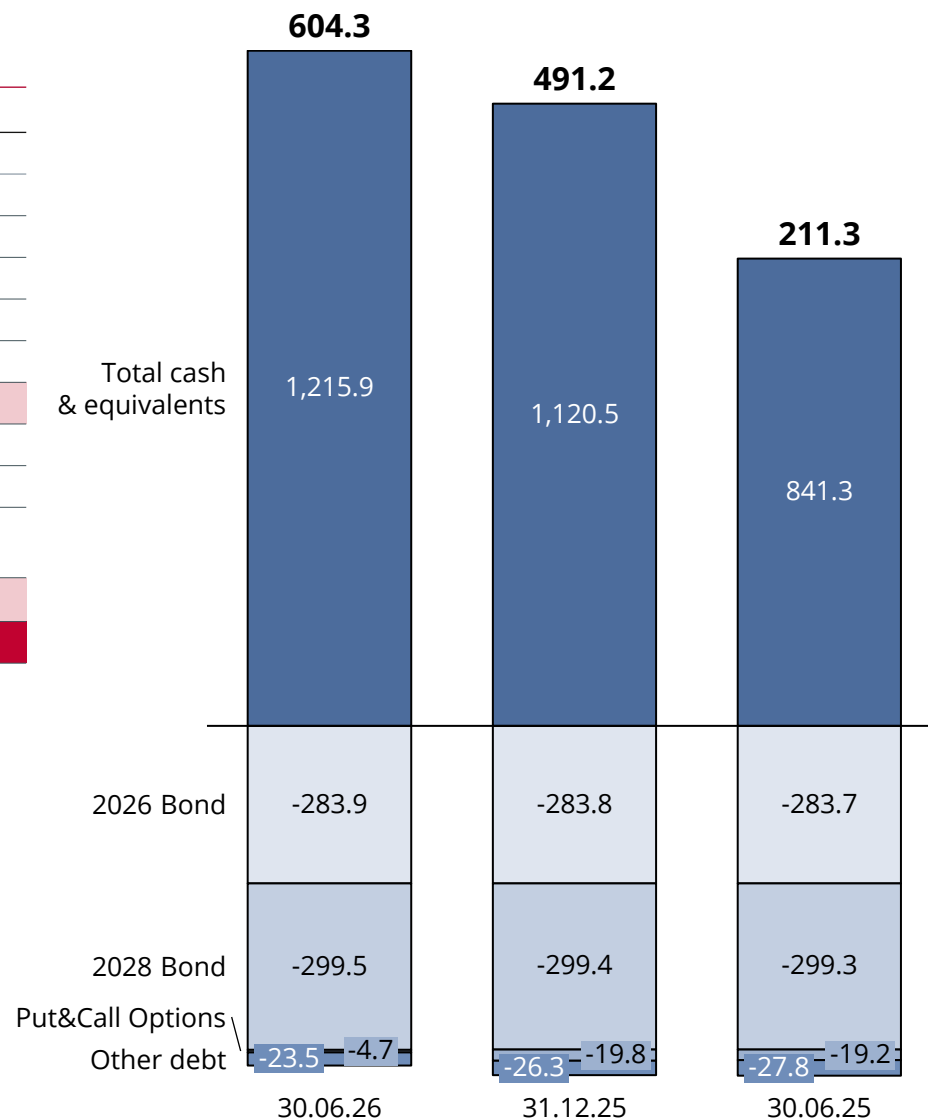
- Castello's fixed component increased since Q4 24 due to the inclusion of support-services company Vita Srl
- Variable components reflect provisions for year-end bonuses related to performance fees



€ mn	30.06.26	31.12.25	30.06.25
Bond 2019-26 1.75%	(283.9)	(283.8)	(283.7)
Bond 2021-28 1.50%	(299.5)	(299.4)	(299.3)
Accrued interest expense	(4.3)	(4.1)	(4.3)
IFRS16	(18.7)	(21.7)	(23.0)
Put&Call options (Vita, Kairos)	(4.7)	(19.8)	(19.2)
Other payables	(0.5)	(0.5)	(0.5)
TOTAL DEBT	(611.6)	(629.3)	(630.0)
Cash and equivalents	590.1	569.9	395.2
Securities*	606.6	518.0	443.0
Performance fees receivable & other financial assets	19.2	32.6	3.0
TOTAL CASH & EQUIVALENT	1,215.9	1,120.5	841.3
CONSOLIDATED NFP (NET CASH)	604.3	491.2	211.3

- Strong cash position despite highest-ever dividend payment (€162.6 mn) in April, no pressure to refinance the bond maturing on 23 October 2026
- Put&Call options decreased following full acquisition of Castello SGR
- "Securities" includes BMPS stake at market value (€546 mn at 30.06.26, up from €459mn at year-end)

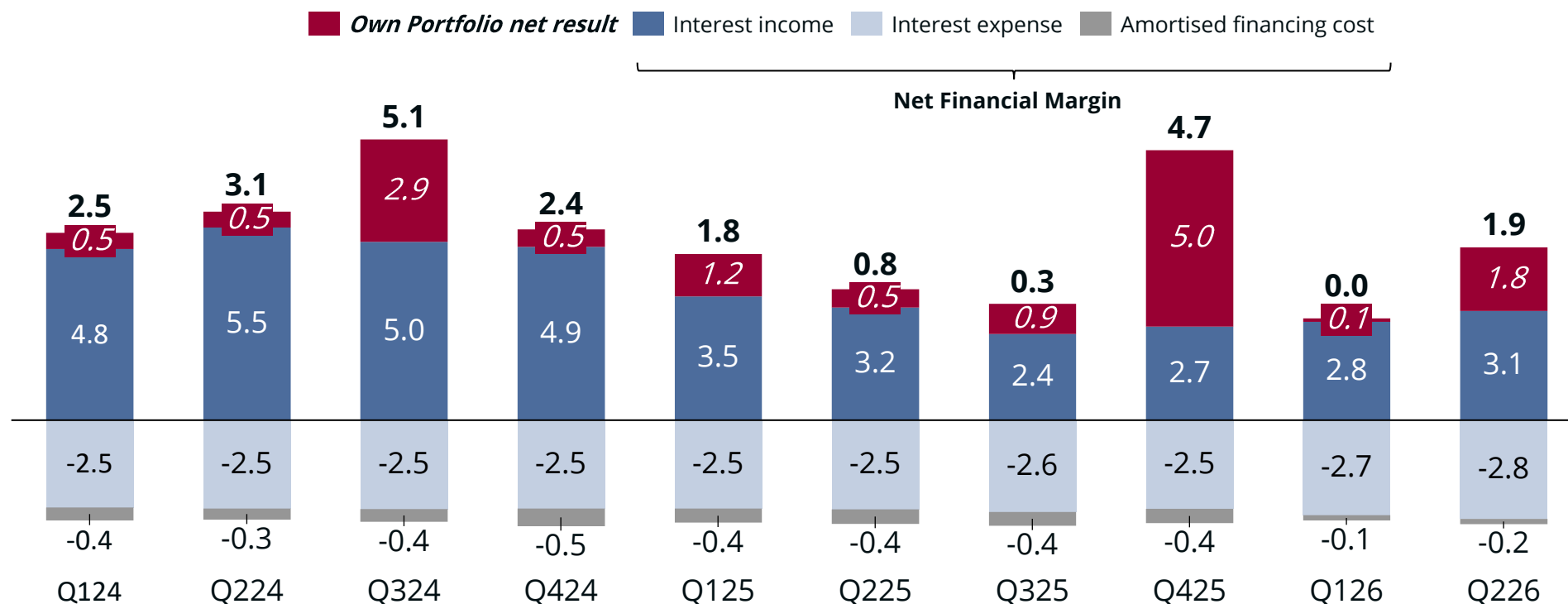
*including time deposits



Total net return on liquidity by quarter

€ mn

- Overall return on liquidity includes the net result from the company's own portfolio of investments, reported in the P&L as part of "Other Income/Costs"
- Stronger contribution from investments offsetting decline in pure interest income
- Additionally, € 4mn revenue was registered in Q226 from purchase and utilization of tax credits



Note: due to a change in managerial reclassification, part of amortised financing cost appears as interest expense from 1Q26 onwards.

A quarter packed with good news. Ready to explore new waters on a solid ship

- Quality of net inflows and positive market performance have quickly offset the economic impact of the termination of Etica SGR mandate
- Performance fees even stronger than Q1, still being generated after the end of the quarter
- Additional one-off revenues from purchase and utilization of third-party tax credits
- Group structure streamlined with acquisition of remaining 20% of Castello SGR
- Strong appreciation of our BMPS stake benefitting NFP

Looking forward:

- Confirmed improving trend of retail inflows after March drop in propensity to invest
- New business line: Wealth Advisory started in July through Kairos (€ 1bn+ inflows)
- Anima is well positioned to provide strategic value under any possible consolidation scenario in the banking sector



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